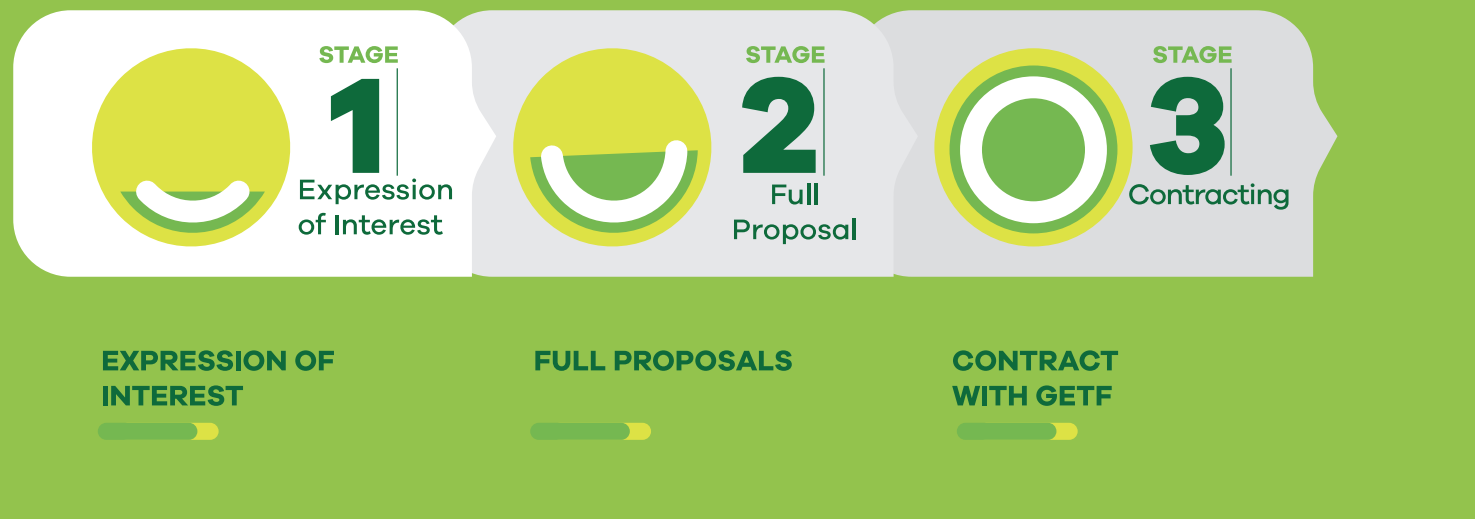


GETF APPLICATION PROCESS

To get the GETF funding, applicants will go through a simple three stage, however, competitive and transparent process as illustrated below:



Eligibility Criteria

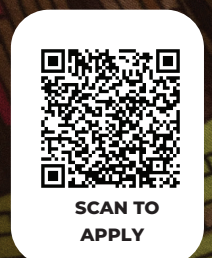
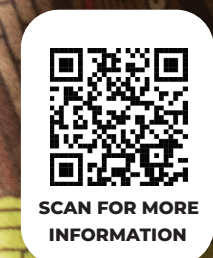
To qualify for the GETF Window 3 Round 1 Matching Grant and On-Demand Technical Assistance, the lead applicant and collaborators must prioritize sustainability and conservation while responding to the thematic areas specified for this Window. The project should aim to create jobs, improve livelihoods particularly for low-income groups and contribute to increased productivity, resilience, and sustainability within Malawi's agricultural sector. It must promote scalable green initiatives through local partnerships, behavioural change campaigns, or innovative distribution models. Furthermore, proposals should clearly demonstrate their ability to deliver inclusive, impactful solutions that adhere to the triple-A paradigm of Affordability, Accessibility, and Acceptability among the targeted communities and contribute to the achievement of UN Sustainable Development Goals.

- The lead organization must be a private for-profit company already operating or willing to invest in a project to be implemented in Malawi.
- Applicants must demonstrate sound financial performance and good corporate governance.
- Projects must address a specific environmental challenge and Accelerate Energy-Smart Solutions for Agricultural Transformation.

- Applicants must provide at least 30% of total project costs matching funds, of which up to 10% can be in kind.
- Grant requests must be between US\$40,000 and US\$300,000.
- Projects must be innovative and additional to existing business activities.
- SMEs are defined as having between 5-100 employees.
- Projects must align with SDGs and demonstrate inclusive impact.
- Grants requested for the following activities will not be eligible for consideration:
 - As the principal that the applicant will on-lend
 - As a subsidy on interest rates or cost of service
 - To act as a guarantee/collateral substitute to underwrite risk
- All applicants must provide evidence of their legal status, office address, telephone number, fax number, company registration number, tax registration and tax clearance. Applicable regulatory approvals governing project activities will need to be obtained.
- All business projects must be inclusive in nature, hence, will need to demonstrate that they will be able to address specific UN sustainable development goals.

Window 3 Round 1 Challenge

Accelerating Energy-Smart Solutions for Agricultural Transformation



About GETF

The Green Economic Transition Facility (GETF) is Malawi's flagship initiative, launched in April 2023, to catalyse private sector investments in the green economy. Managed by the United Nations Development Programme (UNDP) in collaboration with Landell Mills International and funded by a consortium of development partners, including the Irish Embassy, German Development Cooperation through KfW Development Bank and the Royal Norwegian Embassy, GETF provides strategic financial support and on demand technical assistance to private-sector-led green initiatives aimed at reducing financial risks and offering tailored technical assistance. By reducing financial risks and offering tailored technical guidance, the facility enables transformative business solutions with environmental and social impact.

GETF provides matching grants of up to \$300,000, complemented by bespoke technical assistance of up to \$35,000, to accelerate private sector led initiatives that generate tangible environmental and social benefits. The facility targets scalable business models that address climate change, environmental degradation and unemployment, investing in sectors such as renewable energy, sustainable agriculture, circular economy, green manufacturing, and clean cooking. Through these investments, GETF promotes innovations that create decent green jobs, particularly for youth, women, and marginalized populations, while fostering long-term resilience and market transformation.

Window 3 Round 1: Accelerating Energy-Smart Solutions for Agricultural Transformation

Your business project will need to address one of the following challenges to be eligible to be considered for the GETF Window 3 Round 1 Matching Grant and on Demand Technical assistance competition:

Window 3 Round 1 of the GETF focuses on supporting business that accelerate the adoption and scaling of energy smart agricultural solutions that enhance productivity, resilience, and environmental sustainability across Malawi's agri food systems. Eligible proposals must align with at least one of the following thematic areas:

- 1. Solar-Powered Irrigation Systems:** Affordable and efficient solar irrigation technologies tailored for smallholder farmers, farmer cooperatives, and agribusiness to improve water use efficiency and crop yield.
- 2. Biodigesters and Biogas Technologies:** On-farm energy generation through the conversion of agricultural and animal waste into clean energy, enhancing both energy access and organic waste management.
- 3. Energy-Efficient Cold Storage and Processing:** Low-energy or solar powered cold chain and agro-processing solutions to reduce post-harvest losses, increase value addition, and improve food quality and shelf life.
- 4. Decentralized Renewable Energy Solutions:** Off-grid and mini-grid renewable energy systems to power agri-processing units, irrigation schemes, and rural cooperatives in under-served areas.

- 5. Hybrid Energy Systems and Digital Management Tools:** Integrated systems such as solar-biogas hybrids and digital platforms for real-time energy monitoring, cost optimization, and system performance tracking in agricultural enterprises.

- 6. Mobile or Modular Energy Units:** Portable, modular, or shared energy infrastructure for use along agricultural value chains, particularly targeting last-mile connectivity, aggregation centers, and remote farming clusters.

- 7. Climate-smart Logistics and Mechanization:** Energy-efficient transport, storage, and mechanized solutions that reduce emissions and improve rural access to inputs, markets, and processing facilities.

- 8. Integrated Aquaponics and Hydroponics** as an Innovative Business Solution for Sustainable Agriculture where closed-loop systems combine soil-less cultivation with recirculating water technologies, allowing for the production of vegetables, herbs and fish in a controlled environment that maximizes yield while minimizing resource use.

These challenges are cross-sectoral in nature and not limited to the areas listed above - many more innovative ideas within the accelerating Energy-Smart Solutions for Agricultural Transformation are welcome.

Frequently asked questions

1. What is the Green Economic Transition Facility?

The Green Economic Transition Facility (GETF), launched in April 2023, is Malawi's flagship initiative aimed at catalyzing private sector investments in the green economy. Managed by the United Nations Development Programme (UNDP) in partnership with Landell Mills International, GETF is designed to support sustainable green business solutions that generate both environmental and social impact. By reducing financial risks and offering customized technical assistance, the facility enables private sector companies to adopt, develop, or scale innovative green business models. Through matching grants of up to \$300,000 and technical assistance valued at up to \$35,000, GETF empowers transformative projects that contribute to environmental protection, inclusive growth, and long-term climate resilience.

2. Who can apply?

Private sector companies engaged in or exploring energy-smart solutions for agricultural transformation in Malawi that fall in the thematic areas for window 3 Round 1 are eligible to apply. Companies with demonstrated expertise and a commitment to sustainability will be strongly encouraged to apply.

3. What is the application process?

Applicants MUST submit their concept notes online via a dedicated portal on the GETF website (www.getfmw.org), after which concept notes which respond to GETF criteria will be shortlisted for due diligence. After due diligence, applicants are requested to submit detailed proposal and supporting documents to a panel of independent judges who do the final selection.

4. Is it for Malawians only?

No, GETF is open to Malawians and Non-Malawians owned business with potential to invest in new projects to be implemented in Malawi aimed at promoting green business solutions.

5. Have you set a gender quota on the enterprises that will be supported?

We are focused at partnering with businesses of all kinds with at least 30% of the proposed project being women-owned or women-led.

6. Are individuals eligible to apply?

No. Only registered companies are eligible to apply.

7. Is it for selected districts?

No. This facility is covering the whole Malawi.

8. What are Energy-Smart Solutions for Agricultural Transformation?

Energy-Smart Solutions refer to technologies, systems, or business models that contribute to increased productivity, resilience, and sustainability within Malawi's agricultural sector.

9. When is the deadline for submission?

The deadline of the applications is on 30th April 2026.

10. How much is application fee?

Applications are free and there is no payment attached.

11. What are some of the things I should take note of when applying?

During your application, please ensure that you respond to **ALL** mandatory questions.

12. What is meant by Social Impact?

This is an effect which will happen because of the project investment in the form of job creation and/or improvement in income for low income consumers and households.

13. What is meant by Environmental Impact

This is an effect which will happen because of the project investment in the form of saving forests, reduction in waste or CO2 emissions.

14. What is meant by sustainable development?

Sustainable development is development that meets the needs of the present without compromising the ability of future generations to meet their own needs. It focuses on balancing three core, interdependent pillars - economic growth, social inclusion, and environmental protection - to build an inclusive, sustainable, and resilient future for people and the planet.

15. How does a successful proposal look like?

A successful proposal clearly articulates its expected economic, social and environmental impact. This includes demonstrating how the business idea will contribute to job creation, increase income for vulnerable groups, and reduce environmental degradation (such as through waste management, soil conservation, or carbon reduction). The proposal must address a specific Energy-Smart challenges being faced in agricultural sector by offering a solution that is inclusive and sustainable.

In addition, a winning proposal should present a clear path to scalability, including a viable business model, evidence of demand, and potential for growth beyond the pilot phase. Scalability also means the solution can be replicated in other regions or communities, increasing its long-term impact.