

## ABOUT GETF

The GETF is a competitive and transparent facility targeting to partner companies willing to invest and/or diversify into alternative energy and fuel efficient solutions. The first round of facility with funding support from Government of Ireland through Irish Aid provides matching grants of up to US\$300,000 to companies with potential and drive to inspire households in urban centres of Malawi to transition into clean cooking solution.

- GETF facility has been designed to attract private sector companies to scale the alternative energy and fuel efficient solutions, with focus in the following areas of investments: a) New or scaled green business solutions/ products/ services/ technologies, b) Green manufacturing solutions, c) Green logistics and distribution solution and d) Green production solutions (refuse, reduce, reuse, repurpose, and then recycle).
- Specifically, GETF is encouraging companies to propose projects aimed at investing in the following forms of alternative cooking fuel energies and solutions: Sustainable charcoal-briquettes and pellets, Liquefied petroleum gas (LPG), Biogas/ethanol and any other corresponding clean cooking fuel energy solutions.
- GETF facility targets green business solutions that could contribute towards the sustainable energy transition and more specifically to reliable, accessible, affordable, efficient and modern energy products/services.
- GETF has earmarked to co-invest in 19 projects to be supported under its first window which is running from 2023 to 2025 which will be able to access \$2,700,000 worth of matching grant support. The first round will be launched in 2023 with the other two coming in 2024.
- The GETF facility aims to drive green investments which will help to increase consumption and use of green energy solutions in urban areas of Malawi thereby helping reducing reliance on illegal charcoal resulting in --decreased deforestation.

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Managed by:



## Accelerating Alternative Energy And Fuel Efficient Technologies (AA-Effect)



Rialtas na hÉireann  
Government of Ireland



## GETF ELIGIBILITY CRITERIA

- The main applicant must be a private for-profit company.
- Applicant needs to demonstrate capacity to implement the proposed project and new businesses (start-ups), with strong evidence that the new company has credible and experienced investors and management team, may apply.
- The total grant funds requested must be between US\$40,000 and US\$ 300,000. Although it is recognized that larger funding requests for projects with the potential to deliver sizeable systemic impact in a particular market or markets would be considered in future.
- The GETF will be financing licensed technologies in the green business sector
- All business projects must be inclusive in nature. That is they will need to demonstrate their ability to deliver significant benefits to poor households, in terms of improved incomes or job creation, rather than solely benefitting the participating companies / organizations of a particular project.
- The funding request must be for a specific, new and innovative business idea in the cleaning cooking energy fuels sector.
- The project promoters including the leading applicant company, collaborating organizations and third parties such as co-investors or banks and other lenders must provide matching funds of at least 30% of the total cost of the business idea. Contributions can be made through a combination of in-kind (up to 10% of total cost of the business idea) and cash contributions and will be taken on a case by case basis dependent on the logic of the individual project proposed.
- The business idea must be implemented in Malawi, either by private sector organizations registered in Malawi or externally registered businesses investing in Malawi.
- The company may collaborate with other private sector companies or organizations, including NGOs and Community organizations. However, it is a condition that the leading applicant and implementer of the business idea must always be a commercial company/business.
- The project must also provide information on how it might affect the environment, and if a negative environmental impact has been identified how the project will mitigate this.
- Projects should demonstrate how women and youth would participate in the GETF funded business idea either as producers, suppliers, or as users, whichever is applicable. The GETF facility will ensure minimum of 30% inclusion of women or youth as either producers, suppliers or users (whichever applicable).
- The project must demonstrate the activities that will be funded by the GETF will be additional to the company's existing activities and that the project would not go ahead without GETF funding. The GETF could also consider projects that would have gone ahead at a reduced pace or scale in the absence of GETF support.

## GETF APPLICATION PROCESS

To get the GETF funding applicants will go through a three stage simple, however, competitive and transparent process as illustrated below:



### EXPRESSION OF INTEREST

It is easy to apply for GETF funding! If you think that you have a good idea that responds to a currently open challenge, please submit the expression of interest (EOI) form to us. Once the deadline for applications closes, the EOI will be assessed by the GETF Project Management team.



### FULL PROPOSALS

If your company proposed project is successful, you will be invited by GETF to a full-day workshop, to brief your firm on how to submit your proposal, and answer any points of clarification. The GETF Team will also visit your company to carry out basic due diligence assessments. The proposals and GETF due diligence reports will be presented to an independent team of evaluators, known as Green Investment Committee (GIC) for their final selection.



### CONTRACT WITH GETF

Once your proposed project reaches this stage, you are almost there! Contracting of grantees will follow three key steps: i) We will work with your firm and / or consortia to develop a project logic model (theoretical basis of how your proposed project is supposed to work) and a framework for monitoring the results of your project; ii) We will work with your firm to define milestone-based payments which serve as payment triggers for the release of GETF grant funding; and iii) We will work together to assign specific activities with projected budget expenditures (relating to what your company and the GETF provide).